ACCREDITED INVESTOR SUITABILITY FORM

WAYPOINT RESIDENTIAL

THREE PICKWICK PLAZA, 4th FLOOR
GREENWICH, CT 06830
www.waypointresidential.com

CONTACT INFORMATION

NAME		PREFERRED METHOD OF CONTACT *circle Home Phone / Work Phone / Cell / Email*	
COMPANY / TITLE		HOW DID YOU HEAR OF THIS INVESTMENT / COMPANY? *if referred, by whom:* *relationship:*	
BUSINESS ADDRESS		HOME ADDRESS	
BUSINESS CITY, STATE, ZIP		HOME CITY, STATE, ZIP	
EMPLOYED SINCE	BUSINESS PHONE	HOME PHONE	E-MAIL
FAX NUMBER	MOBILE PHONE	IN WHAT STATE ARE YOU REGISTERED TO VOTE?	PREFERRED ADDRESS FOR CORRESPONDENCE (CIRCLE) HOME / WORK

ACCREDITED STATUS & SUITABILITY

ACCREDITATION QUESTIONNAIRE

Waypoint offers investments to Accredited Investors only as defined by Regulation D under the Securities Act: The undersigned is accredited by reason of <u>at least one</u> of the following *(check every item that applies):*

- ❑ 1. A natural person with a net worth (excluding my personal residence), individually or joint with a spouse, exceeding $1,000,000;
- ❑ 2. A natural person with individual income in excess of $200,000, or in excess $300,000 including a spouse's income in each of the two most recent years, and expectation of such income in the current year;
- ❑ 3. A trust with total assets in excess of $5,000,000 not formed for the specific purpose of acquiring membership interest, whose purchase is directed by a sophisticated person as described in Regulation D;
- ❑ 4. A revocable trust created by an investor for his or her benefit who meets one of the first two tests listed above;
- ❑ 5. An entity in which all of the equity owners are accredited investors.
- ❑ <u>Furthermore</u>, I have investments & cash in excess of $5 million (excluding my personal residence) which may qualify me as a "qualified purchaser"

PRIOR INVESTMENT EXPERIENCE

Our investments are not suitable for all investors. Any potential investor should have the ability to evaluate the risks of an investment and determine suitability and/or consult with a professional advisor *(check every item that applies)*:

- ❑ 1. I have sufficient knowledge and experience in financial and business matters to evaluate the merits and risks of a prospective real estate investment
- ❑ 2. I normally consult with an investment advisor before making a real estate investment decision.
- ❑ 3. I have experience as an investor in:
  - ❑ Partnerships, limited liability companies, corporations that invest in real estate or real estate investment trusts (REITs)
  - ❑ Stocks which are listed on a national securities exchange
  - ❑ Mutual funds which hold a portfolio primarily consisting of stocks
  - ❑ Taxable bonds or other debt instruments
  - ❑ Tax exempt bonds
  - ❑ Other types of investments not mentioned above (describe)

  _____

Signature _____ Date:_____

INVESTMENT PROFILE / BACKGROUND

1. Risk tolerance (Check One):
   - ❑ Conservative
   - ❑ Moderate
   - ❑ Aggressive
2. Primary source of income:
   - ❑ Compensation
   - ❑ Investments
3. Over the next five years, I expect my income level to:
   - ❑ Be the Same or Increase
   - ❑ Decrease
4. I estimate real estate represents ____% of my investment portfolio *(excluding my personal residence)*
5. I am interested in opportunities where I can invest, on average:
   - ❑ $100,000 or less
   - ❑ $100,000 - $250,000
   - ❑ $250,000 - $500,000
   - ❑ $500,000 - $1,000,000
   - ❑ $1,000,000 - $5,000,000
   - ❑ $5,000,000 - $10,000,000
   - ❑ $10,000,000 or more
6. My net worth is:
   - ❑ $1,000,000 – $5,000,000
   - ❑ $5,000,000 – $10,000,000
   - ❑ $10,000,000 – $25,000,000
   - ❑ $25,000,000 – $50,000,000
   - ❑ $50,000,000 – $100,000,000
   - ❑ $100,000,000 or more

If SFO: Small/Medium/Large (circle)

For the next question, rank 1 through 4 in order of priority, 1 = highest

7. Overall Investment Objectives:
__ Growth __ Current Income __ Tax Deferral __ Liquidity

REQUEST FOR MATERIALS

I am most interested in the following types of real estate products:

- ❑ Equity – Opportunistic, high yield expectations (e.g development)
- ❑ Equity – Relatively stable, moderate yield expectations
- ❑ Fixed Income - Debt Products

Please indicate which best describes the person completing this form:

- ❑ I myself am an accredited investor interested in investing
- ❑ I represent a family office/SFO that may be interested in investing
- ❑ I am an investment advisor/financial planner/accountant/MFO/ registered representative whose clients may wish to invest
- ❑ I represent an endowment/institution/pension fund

If Advisor/FA/MFO/RR: Do you have a proprietary platform for alternative investments: Yes/No (circle)

If MFO: # of families/clients: _____ *If Inv Advisor:* AUM$_____